

# JourneyMate from Centific

Accelerate insights on your customer experience.

1 in 3

customers will leave a brand they love after just one bad experience.

92%

of customers will completely abandon a company after 2 to 3 negative interactions.

Are disconnected experiences, confusing messaging, and inefficient optimization processes impacting your customer journey? JourneyMate by Centific can help.

JourneyMate is a unique browser-based solution with journey- tracking capabilities that delivers the insights you need to make informed decisions about your global customer experience. Powered by over 1M OneForma users in 230 countries and markets, JourneyMate helps you reduce friction and resolve pain points quickly to improve conversions, loyalty, and customer engagement.

## **Key Features + Benefits**

JourneyMate enables you to streamline workflows for customer journey validation, issue identification, and regression at scale, saving your business budget and effort.



**End-to-end Visibility** of journey pain points and obstacles



**Detailed Reporting** on content & experience effectiveness



Persona-Driven Insights based on your ideal customer profile



Issue Flagging and Tracking at the URL level



**Seamless Integration** with customer workflows & pipelines



**Auto-Assigned Resources** for deeper investigation





**Customizable Forms** for more targeted issue tracking









### **Accelerating Insights**

See what's working quickly, so you can make improvements faster.



## **Enabling Opportunities**

JourneyMate provides persona-based insights that help you answer critical questions.

#### **Customers**

- Which customers are most likely to purchase?
- How do customers interact with my website?
- Are customers able to find what they need quickly?
- Can customers convert or make a purchase easily?

#### **Experiences**

- Why is a certain goal or product not being reached?
- How can I get customers to products or services faster?
- Which experiences provide the most value?
- How is our experience different from competitors?

### **Why Centific**

Centific helps global companies solve their toughest customer experience challenges with data-driven, people-centric solutions.

#### Reach

With teams in the Americas, Europe, APAC, and around the world, Centific has the global support and resources to help your brand succeed in any market.

#### **Scale**

Our **OneForma platform** gives you access to **1M+ users across 230 countries and territories,** giving you more insight into your customers around the world.

### **Technology**

We leverage the latest in **AI, ML,** and cloud technologies to help you deliver best-in-class customer experiences powered by people.

Want to learn more? Drop us a line at solutions@centific.com